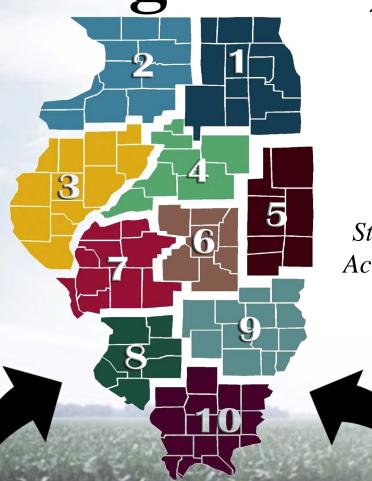
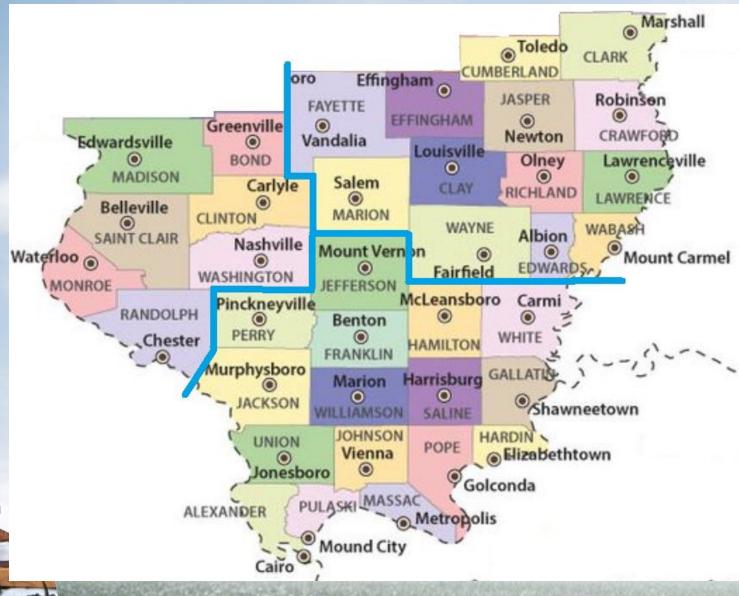


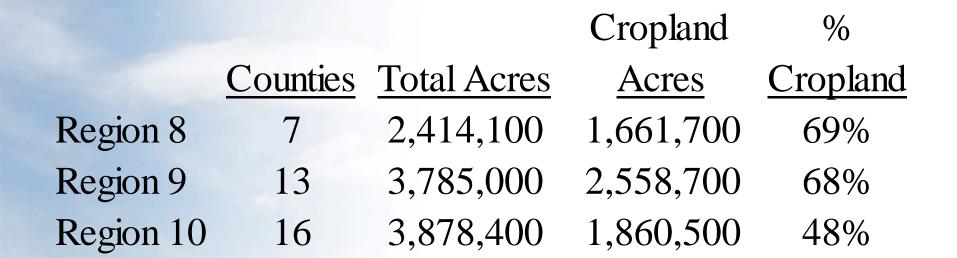
# 2019 Regions 8, 9, & 10



Dale Kellermann
State Certified Appraiser
Accredited Farm Manager











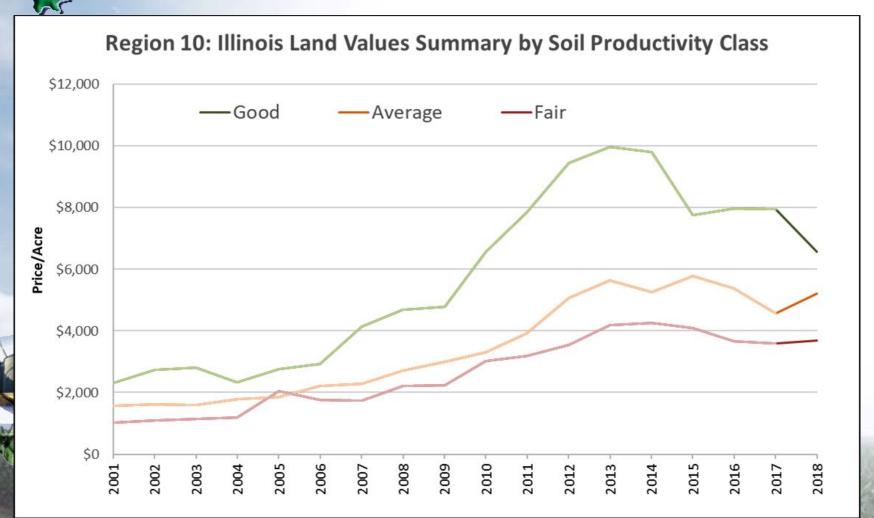
#### 2019 – Results

(acre-weighted averages)

Land <u>Category</u>	Region 8	<u>Region 9</u>	Region 10
Excellent	\$13,100		
Good	\$10,350	<b>\$9,190</b>	\$6,280
Average	\$7,490	\$7,340	\$6,280/\$5,090
Fair	\$8,190	\$5,260	\$3,800
Recreational	\$3,850	\$3,180	\$2,580



#### Charting Region 10



#### Region 10

(average sales price)

	<u>2018</u>	<u>2017</u>	
Exc			
Good	\$6,570	\$7,953	-17%
Avg	\$5,219	\$4,573	14%
Fair	\$3,690	\$3,605	2%
Rec	\$2,759	\$2,373	16%





# Region 10 Influences on Land Values

- Large scale solar projects
  - Carmi Still in planning phase
- Proposed \$100 million barge facility at Cairo
  - \$1 million in capital funding
    - Permitting procedures within 2 years



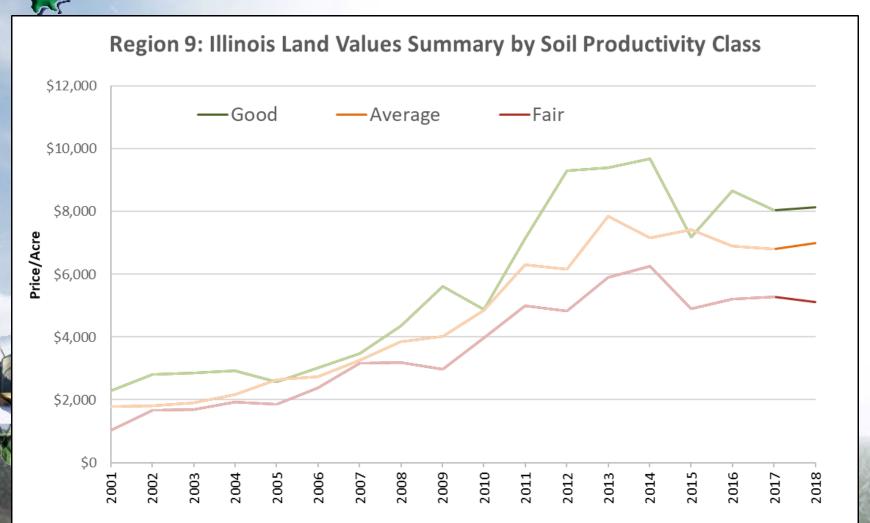


### Region 10 Influences on Land Values

- 4,810 acres in 89 tracts auctioned in October
  - Owner was a coal company's land holding company
  - 4 counties
  - 2,500 tillable acres
  - Mitigation Agreements



#### Charting Region 9



### Region 9

(average sales price)

	<u>2018</u>	<u>2017</u>	
Exc		\$10,886	
Good	\$8,128	\$8,042	1%
Avg	\$6,997	\$6,809	3%
Fair	\$5,112	\$5,290	-3%
Rec	\$3,217	\$3,275	-2%



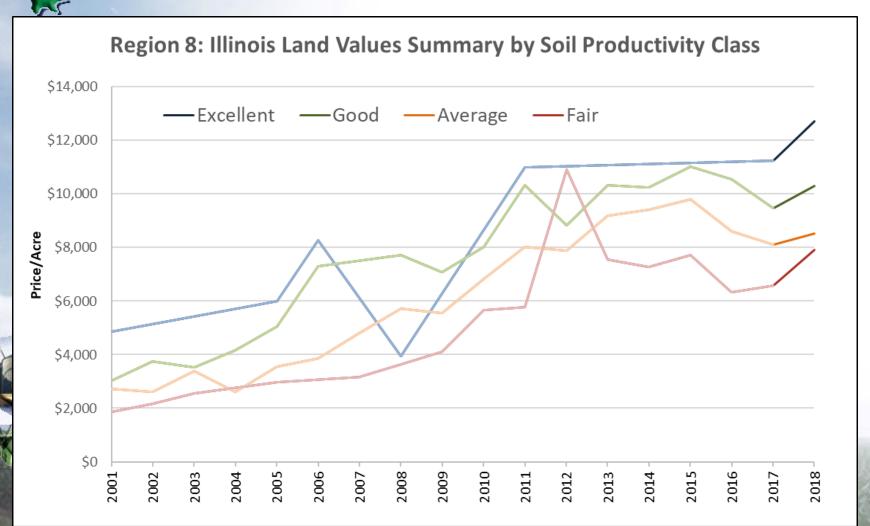


### Region 9 Influences on Land Values

- Turkey and hog production
  - Turkey contracts not being renewed
    - Good producers
    - Most have older buildings, but one upgraded just 3 years ago
    - Tied to location?



#### **Charting Region 8**



## Region 8

(average sales price)

	<u>2018</u>	<u>2017</u>	
Exc	\$13,096	\$11,272	16%
Good	\$10,295	\$9,467	9%
Avg	\$8,530	\$8,115	5%
Fair	\$7,921	\$6,590	20%
Rec	\$3,918	\$3,666	7%

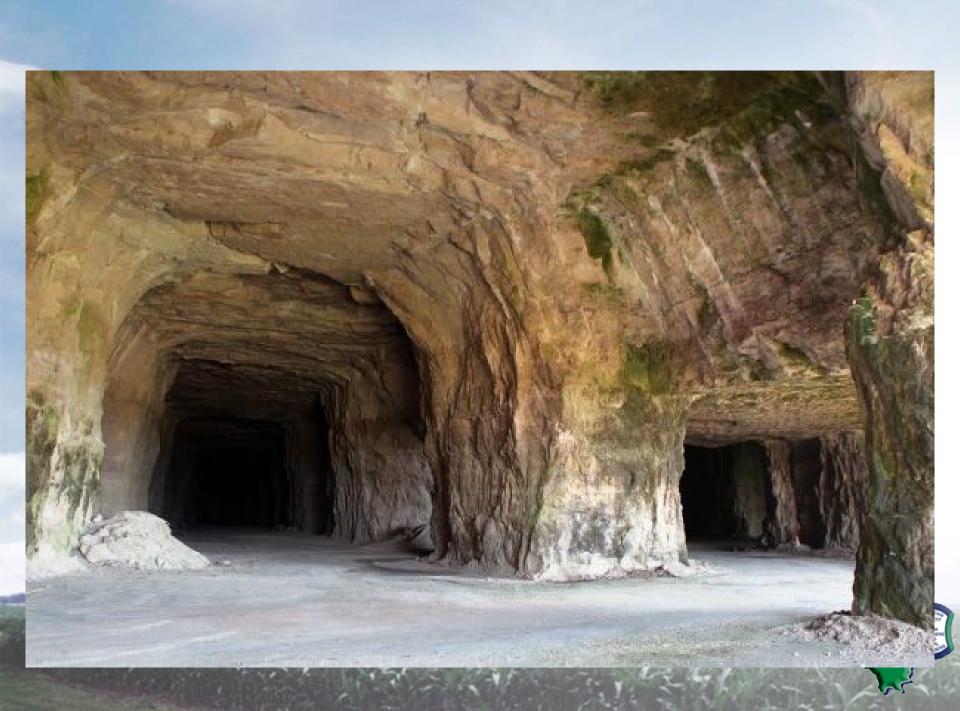




### Region 8 Influences on Land Values

- Wind farm proposal in Monroe County
  - On the bluff from Valmeyer to Fults
  - Approx. 50 towers 600 feet tall
    - The Arch is 636 feet tall
  - Developer is working with the IDNR. Has not yet requested a zoning approval.
  - Local residents presenting concerns
  - Karst soils











# Thank You

