

# Can It Really Be Here Already?



## ***Remember in the PAST CENTURY***

- *Y2K meant computers were going to quit computing, airplanes were going to fall from the sky and all of mankind's knowledge stored on computers was going to be erased and gone FOREVER*
- *GMO was a new lexicon*
- *GPS was only featured on the most sophisticated farm equipment and was VERY EXPENSIVE*
- *Siri wasn't even an idea yet*
- *Cell phones were just that....PHONES. And they weighed half a pound!*
- *Illinois farmland sold for several hundreds of dollars per acre, not thousands*
- *Average corn yield in the state was right around 150 bushel per acre*

## ***Come See What's Changed***

**2020 ISPFMRA Annual Meeting**  
**Thursday, February 6**  
**Embassy Suites, East Peoria**

# The Program

## Thursday, February 6, 2020

- 7:00 a.m. Registration opens  
Scholarship Auction Items collection
- 7:45 a.m. *Presentation of Colors/Pledge or Allegiance*
- :15 a.m. *State of Illinois Agriculture -- State Senator Chuck Weaver (R)*  
Illinois 37th Senate District
- 8:45 am *Current Markets and World Impacts on Illinois agriculture – Dan Basse,*  
President, AgResources, Inc.
- 10:00 a.m. Break
- 10:15 a.m. *Growing Hemp in Illinois: The Basics, Legalities and Economics of*  
*Industrial Hemp -- Kent Kraft AFM, Farmland Solutions, Sherman, IL*
- 11:30 a.m. Member Recognition Luncheon
- 1 p.m. Concurrent Sessions  
Appraisers  
*Update on Appraiser legislation and other matters of interest*  
Brian Weaver, State Real Estate Appraisal Coordinator
- Managers  
*The Changing Ethanol Industry --- How it is adjusting to using Hemp*  
*as a biomass source*  
Bart Pieper, Drew Schlumpf and Dustin Marquis, Marquis Energy
- 2:00 p.m. *Agriculture and the DNR -- Working Together*  
Colleen Callahan, Director, IDNR
- 2:45 p.m. Ice cream sundae break
- 3:15 pm Annual Business Meeting – Rob Woodrow will preside
- 3:45 p.m. *“And here’s your forecast for today”*  
Eric Snodrass, University of Illinois/Agribile, Inc.
- 5:30 p.m. Reception with food and cash bar  
Memorial Scholarship Auction activities.

***Special Soil Health Program Added for February 5***  
***See Program Below***

# The Speakers



**Dan Basse** is founder and president of AgResources. It is the world's leading agricultural research service and advisory research firms with headquarters in Chicago and offices in Geneva, Switzerland and Goiania, Brazil.

**Colleen Callahan** was named to serve as Director of the Illinois Department of Natural Resources (DNR) in February 2019. Callahan currently manages her own communications consulting firm after spending over seven years as state director for USDA Rural Development in Illinois.



**Kent Kraft** is President and co-owner of Farmland Solutions LLC, a farm management and real estate brokerage firm located in Sherman. Kent and his partner Rob Woodrow manage approximately 65,000 farmland acres. He has a BS degree in Agricultural Business from Iowa State University, is an Accredited Farm Manager, and is a licensed Small Unmanned Aerial Vehicle (drone) pilot.

**Dustin Marquis** graduated from Augustana College in 2006 with degrees in Marketing, Accounting, and English. He taught for several years before joining Marquis Management as Project Manager. He now oversees several hemp-related projects and ongoing education and training courses.

**Bart Pieper** is Director of Business Development and oversees Marquis's international expansion and new business ventures. He is responsible for developing opportunities in Asian, Latin American and European markets for new businesses and partnerships for both ethanol and co-products.

**Drew Schlumpf** is Director of Hemp Procurement for Marquis Energy. Drew graduated from the University of Illinois in 2008 with a degree in Horticulture and Agronomy. He has since been working in production, agriculture, specialty crops, and seed sales.

**Eric Snodgrass** is the Director of Undergraduate Studies for the Department of Atmospheric Sciences at the University of Illinois at Urbana-Champaign and Co-Founder of Agrible, Inc.



**Brian Weaver** is the Appraisal Coordinator / Appraisal Management Company Coordinator for the Illinois Department of Financial and Professional Regulation (IDFPR). Brian has been a leader in the industry for over 25 years and worked as an investigator for the Office of Banks and Real Estate in Illinois.



**Chuck Weaver** is a Republican member of the Illinois Senate for the 37th Senate District, appointed in October 2015. The district he represents includes all or parts of Mercer, Lee, Bureau, Henry, Knox, Stark, Peoria, Woodford and Marshall counties in Central Illinois.



# SPECIAL PROGRAM ON SOIL HEALTH

This Special 2-Part program on Soil Health  
has been set for the afternoon of Wednesday, February 5 .... immediately preceding  
the ISPFMRA Annual Meeting at the Embassy Suites in East Peoria, IL.

## ***REDUCE INPUT COSTS while INCREASING YIELDS***

### **Session 1, The Benefits of Farming Green**

How to Farm Green ... Nutrient Sequestering using Cover Crops ...  
Pitfalls to Expect ... Benefits to Reap

### **Session 2, The Economic Impact of Regenerative Farming**

The benefits to be realized by reducing the carbon footprint of farming  
by controlling inputs and reducing fuel and fertilizer inputs AND  
developing yield stability.

These sessions are designed to be completely interactive and questions are encouraged throughout.

### **Guest Speaker**

Rick Clark  
Clark Land and Cattle  
Williamsport, Indiana

### **Times**

12:30	Registration Opens
1 p.m.	Session 1
3 p.m.	Session 2
4:30 - 6:00 p.m.	<i>Joint Reception with those attending the USPAP Course being held concurrently.</i>

**Fee:** \$40.00 per person

### **How to Register**

Check the appropriate box on the registration form for the ISPFMRA Annual Meeting.  
Attendance at the ISPFMRA Annual Meeting is NOT required!

This is designed to be a stand-alone program.

### **CE Credits**

This seminar has been submitted to ASFMRA for consideration for ASFMRA CE credits.  
Notice will be sent to all if credits are approved.

**Illinois Society of Professional Farm Managers and Rural Appraisers**  
**2020 Annual Meeting**  
**February 6, 2020**  
**East Peoria, IL**

Annual Meeting Registration [ ] \$150  
Soil Health Program (February 5) [ ] \$ 40

Name \_\_\_\_\_ ASFMRA Member # \_\_\_\_\_

Company \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_

E-mail address \_\_\_\_\_  
(Required for registration confirmation)

Telephone \_\_\_\_\_

Credit Card # \_\_\_\_\_ Exp. Date \_\_\_\_\_

**CE Credit Note:** Attendance at the full program qualifies for 6 hours of ASFMRA CE for Thursday, February 6, 2020. 6 Appraisal CE Credits have been applied for in Illinois and Kentucky and 4 hours in Indiana. Appraisal CE has been applied for in Michigan, Missouri and Wisconsin. We will notify all if and when we are given notice that credit will be granted.

Submit registration form to: ISPFMRA  
N78W14573 Appleton Ave., #287  
Menomonee Falls, WI 53051

or Fax to: **262-253-6903**

OR (copy and paste into your browser)

<https://www.asfmra.org/events/event-description?CalendarEventKey=da1228e4-ecce-41d2-bd96-d028cbeeb08c&CommunityKey=68416bb9-a198-4276-b992-550af8e199ed&Home=%2feducation%2feducation-calendar>

IMPORTANT NOTICE: If you have any disabilities that require special accommodations, please identify those special needs: \_\_\_\_\_

## Lodging

A block of rooms under **"Illinois Society"** is reserved for February 4, 5 and 6 at the Embassy Suites by Hilton East Peoria, 100 Conference Center Drive | East Peoria,  
A group rate is set at \$134.00 Double/Single. Reservations cutoff is Jan. 13, 2020.

To reserve a room go to: (copy and paste into your browser)

<http://group.embassysuites.com/IllinoisSocietyofProfessionalFarmManagersRuralAppraisal>