

Springfield Plastics Tour

Join your colleagues for a behind-the-scenes look at Springfield Plastics.



This half-day tour will take you through their facilities at nearby Auburn and will return in time to participate in the afternoon education program.

Bus transportation will leave from the hotel lobby area at 9 a.m. Light refreshments will be provided for the quick trip to Springfield Plastics.

•• THERE IS NO CHARGE TO PARTICIPATE BUT ADVANCE REGISTRATION IS REQUIRED ••

They will need a headcount to arrange proper transportation so please check off the Springfield Tour box on the registration form. More details will be provided for those registering to participate.

Participation in this event qualifies for 4 CE hours through ASFMRA

Monica's Back! In Person!!

1 p.m. - 4:30 p.m. Registration opens at 12:30 PM

Fasten Your Seatbelts for the fastest afternoon you'll ever spend.

Monica Neubauer, the *Maverick Motivator*, is all cranked up to be giving face-to-face programs and this afternoon's are designed for all professionals, young and old.

Funtentional Living

Take control to live the life you choose

Do you feel life is happening too fast and it is mostly out of your control? Or have you established a mindset that celebrates your decisions and fills your life with laughter and a sense of well-being? Ultimately, it is about the choices you make in how you react to circumstances or other people. You will learn how to live your life with intention by evaluating options and resources and then applying decisions with gusto. Take control of your life with reflection, decisiveness and fun. And live life Funtentionally!



Negotiate with Confidence and Creativity

Negotiation happens throughout a business transaction: from the first contact to the closing, and even ongoing in the relationship. Successful negotiation takes perspective, attention to detail, and a sensitivity to situational nuances. If you want great results, you need to know how to objectively set the stage for open communication. In this program you'll discover how to better understand motivations, identify the client's key points, and employ wide-open thinking with creativity for outstanding results.

Panel Discussion

Communication and Expectations Across the Generations

Participation in this program qualifies for 3.5 CE hours through ASFMRA.

Evening Reception

Join your colleagues for a complimentary Beer/Wine/Snacks reception from 4:30 p.m. to 6:30 p.m. All you have to do is show up!

Trade Talk Returns

Mingle and network with our Corporate Sponsors as they present the latest in industry technologies. Trade Talk will be open today from 4:30 p.m. to 6:30 p.m. and all day Thursday starting at 7:00 a.m. And don't forget to thank them for their continued support of the Chapter.

Wednesday, January 26